# BREMBO

1Q 2010 Results

13 May 2010 Conference Call



# **1Q 2010 results**

(Summary of Consolidated Income Statement)

€ Million	1Q 10	% sales	1Q 09	% sales	% 10/09
Sales	244.0	100%	196.2	100%	24.4%
EBITDA	31.0	12.7%	17.3	8.8%	79.4%
D&A	(17.2)	7.1%	(16.9)	8.6%	1.7%
EBIT	13.8	5.6%	0.3	0.2%	4069.1%
Financial charges	(4.1)	1.7%	(6.3)	3.2%	-34.5%
Taxes	(3.2)	1.3%	(1.7)	0.9%	86.1%
Tax rate	-33.0%		28.9%		
Net Result	6.7	2.7%	(7.3)	3.7%	-191.8%



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# Sales 1Q 2010: pass.car and comm.vehicles back to growth

(€ Million) +36.9% ■1Q09 ■1Q10 149.9 109.5 +51.6% -2.5% 40.2 -15.9% 31.0 30.2 26.5 -30.7% <u>21.1</u> **17.8** 7.0 4.8



**PASS.CAR** 

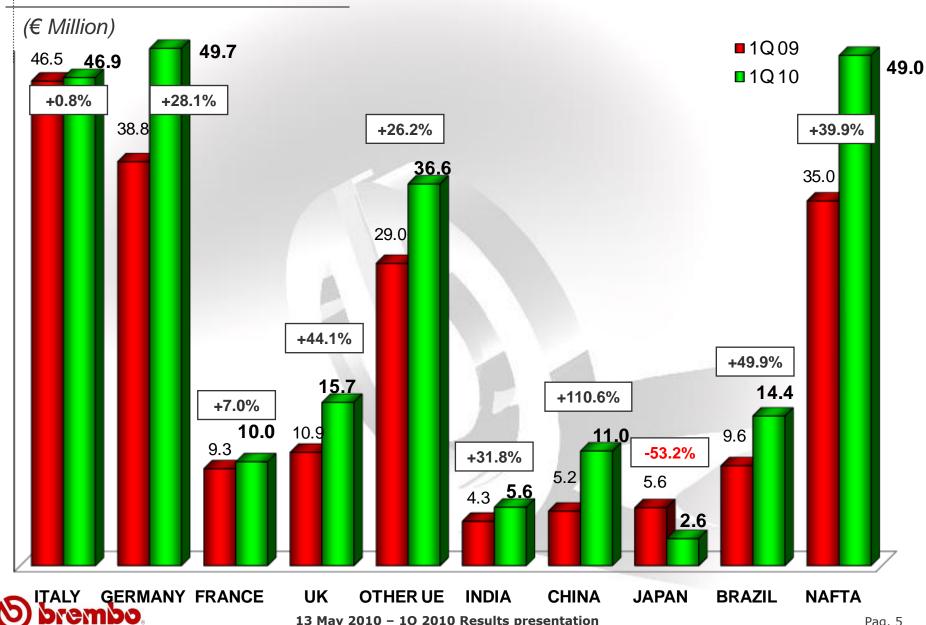
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**RACING** 

MOTORCYCLE COMM.VEHICLE

**PASSIVE SAFETY** 

# Sales 1Q 2010: overall bettering, except for Japan



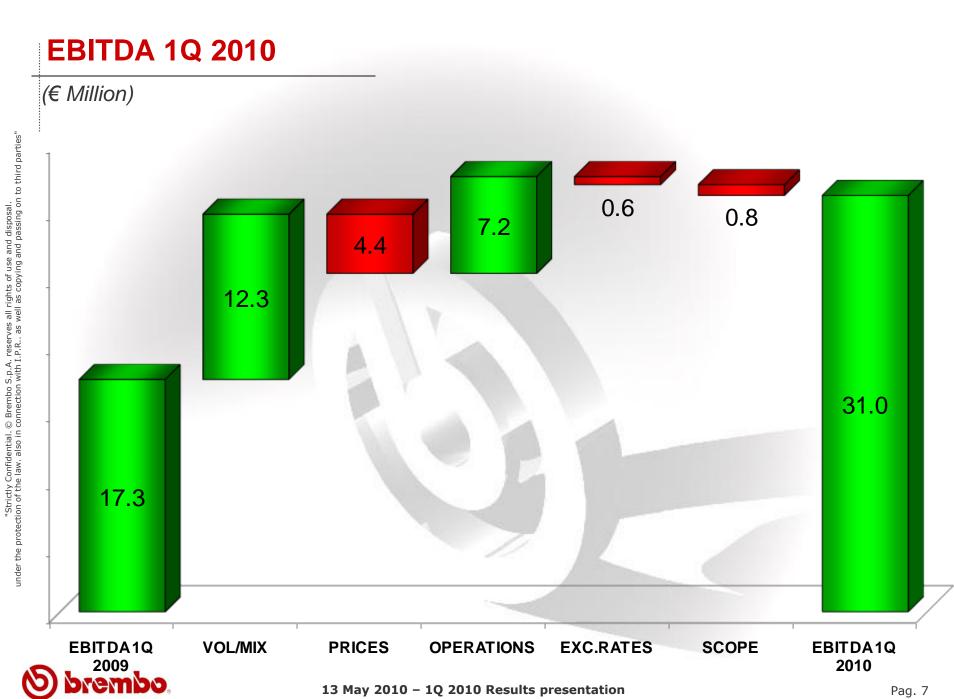
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# Decrease in net financial charges resulted from reduction of net debt and interest rates applied

(Summary of Consolidated Income Statement)

€ Million	1Q 10	1Q09	Δ 10/09
Financial charges	(2.0)	(4.2)	2.2
Net exchange rate differencies	(1.7)	(2.1)	0.4
Financial charges from investments	(0.5)	0.0	(0.5)
Net financial charges	(4.2)	(6.3)	2.1
Average net debt	277.3	352.3	-75.0
Net cost of debt	2.9%	4.8%	
Revenues	244.0	196.2	47.8
Financial charges / Revenues	-0.8%	-1.9%	



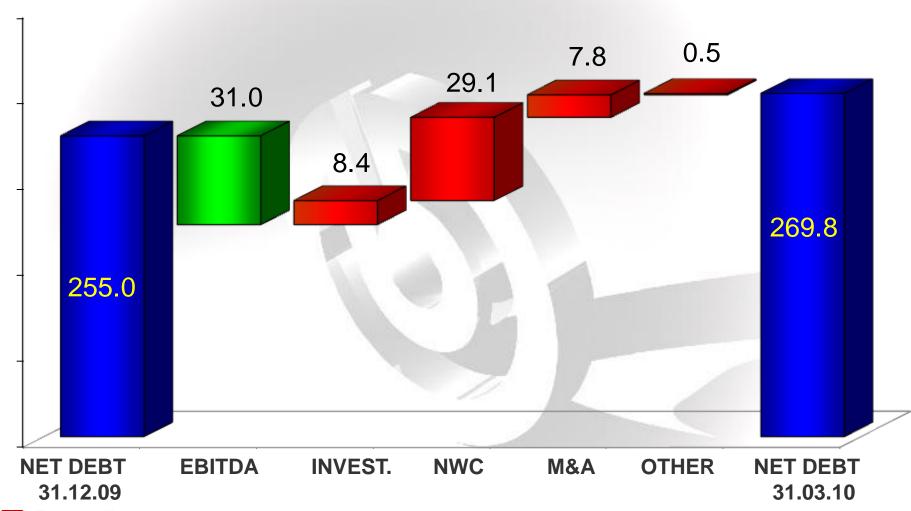
€ Million	1Q 10	1Q 09
Current taxes	4.2	4.0
Deferred taxes	(1.0)	(2.3)
Total taxes	3.2	1.7
Pre-tax profit	9.7	(5.9)
Tax rate	33.0%	28.9%



### Net debt at 31.3.2010

(€ Million)

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# **Cash flow**

€ Million		1Q 10	1Q 09
EBITDA		31.0	17.3
u □ In\/Actmantc		(8.4)	(13.4)
Net working capital		(29.1)	1.3
Free operating cash with I.P.B. as M&A	flow	(6.5)	5.2
		(7.8)	(2.7)
Other (OF&TAX)  Net cash flow  Net cash flow	A B B	(0.5)	(10.7)
Net cash flow		(14.8)	(8.2)
under the pi			



# Net debt structure as of 31.3.2010

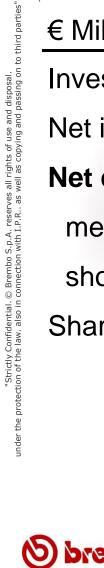
€ Million	31.03.2010	31.12.2009	Δ 10/09
Current financial assets	62.1	64.7	(2.6)
Current financial liabilities	217.9	197.1	20.9
Short-term debt	155.9	132.4	23.5
Non-current financial assets	0.0	0.0	0.0
Non-current financial liabilities	113.9	122.6	(8.7)
Long-term debt	113.9	122.6	(8.7)
Net debt	269.8	255.0	14.8





# The Group balance sheet maintains a sound financial profile

€ Million	31.03.2010	31.12.2009	31.12.2008
Investments	16.8	47.5	149.4
Net invested capital	603.9	568.4	652.3
Net debt	269.8	255.0	337.4
medium/long-term	113.9	122.6	193.9
short-term	155.9	132.4	143.5
Shareholders' Equity	312.4	291.5	292.0



# **Main ratios**

31.03.2010	31.12.2009	31.12.2008
9.2%	4.0%	11.5%
8.4%	3.3%	12.4%
86.3%	87.5%	115.5%
2.3	2.5	2.4
8.5	9.6	7.3
3.8	2.1	3.9
1.5%	1.3%	1.8%
	9.2% 8.4% 86.3% 2.3 8.5 3.8	





# (5) brembo

The manager in charge of the Company's financial reports. Matteo Tiraboschi, declares, pursuant to paragraph 2 of Article 154-bis of Italy's Consolidated Law on Finance, that the accounting information contained in this document corresponds to the documented results, books and accounting records.

