



Stezzano, 29 July 2021

BREMBO: H1 2021 REVENUES AT €1,360.8 MILLION, UP 43.1% (+46.5% ON A LIKE-FOR-LIKE EXCHANGE RATE BASIS); +2.8% COMPARED TO H1 2019.

Compared to H1 2020:

- **Revenues** amounted to €1,360.8 million (+43.1%)
- **EBITDA** at €270.2 million (EBITDA margin: 19.9%), **EBIT** at €165.8 million (EBIT margin: 12.2%)
- **Net investments for the period** amounted to €99.9 million
- **Net financial debt** €496.9 million (€290.2 million prior to the application of IFRS 16), down €100.6 million compared to 30 June 2020

H1 2021 results:

(€ million)	2021	2020	Change
Revenue	1,360.8	951.1	+43.1%
EBITDA % of sales	270.2 19.9%	143.3 15.1%	+88.6%
EBIT % of sales	165.8 12.2%	38.8 4.1%	+327.4%
Pre-tax profit % of sales	168.2 12.4%	24.7 2.6%	+581.7%
Net profit % of sales	126.9 9.3%	20.0 2.1%	+536.0%
	30.06.21	30.06.20	Change
Net financial debt	496.9	597.5	-100.6
Net financial debt prior to IFRS 16 FTA	290.2	407.2	-117.0

Brembo Chairman **Alberto Bombassei** stated:

“The results for the first half of 2021, approved today by the Board of Directors, consolidate the positive trend that began in the fourth quarter of the previous year. The first six months testify not only to Brembo’s strong, immediate recovery after a difficult 2020, but also a return to growth for the Company, with revenues and net profit even exceeding those for the same period of 2019. All business segments and geographical areas in which Brembo operates reported double-digit growth compared to the first half of 2020.

Consistently with the strategy already announced, in the reporting period the Group acquired businesses in innovative sectors that reflect the new automotive-related megatrends.

Although the market remains uncertain overall, due to some external factors, the figures for the first half of the year allow us to look with confidence to 2021, in which we continue to invest. In the first months of the year, we announced the acquisition of the J.Juan group in Spain, a leader in the motorbike sector, with the aim of expanding our solutions portfolio. More recently, we have also announced the opening of Brembo Inspiration Lab, our first centre of excellence in the United States, in the Silicon Valley, to accelerate Brembo’s digitalisation. These deals strengthen our natural propensity for innovation, which will continue to guide us in the future.”

H1 2021 Results

Brembo's Board of Directors chaired by Alberto Bombassei examined and approved the Group's half-year results at 30 June 2021.

In the first half of 2021, net consolidated revenues amounted to €1,360.8 million, up 43.1% (+46.5% on a like-for-like exchange rate basis) compared to the first half of the previous year.

On a like-for-like exchange rate and consolidation basis, following the inclusion into the consolidation scope of the Danish company SBS Friction, acquired effective 1 January 2021, the increase was 45.5%.

Compared to the first half of 2019 — a more homogeneous comparison in light of the effects of the Covid-19 pandemic — revenues for the first half of 2021 grew by 2.8%.

In the reporting period, all segments in which the Group operates reported a very positive performance: the car segment rose by 38.2%, motorbike applications by 82.9% (+72.4% on a like-for-like consolidation basis), applications for commercial vehicles by 45.2% and those for racing vehicles by 35.8% compared to the first half of 2020.

At geographical level, sales rose by 51.6% in Italy, 40.7% in Germany, 17.1% in France and 51.1% in the United Kingdom (+50.9% on a like-for-like exchange rate basis).

India grew by 74.4% (+88.6% on a like-for-like exchange rate basis), China by 44.6% (+46.0% on a like-for-like exchange rate basis) and Japan by 29.9% (+31.0% on a like-for-like exchange rate basis). The North American market (USA, Mexico and Canada) rose by 43.0% (+54.5% on a like-for-like exchange rate basis) and the South American market (Brazil and Argentina) grew by 49.1% (+76.1% on a like-for-like exchange rate basis).

In H1 2021, the cost of sales and other net operating costs amounted to €843.9 million, with a 62.0% ratio to sales, down in percentage terms compared to 63.9% for the same period of the previous year (€607.6 million).

Personnel expenses amounted to €254.3 million, with an 18.7% ratio to sales, decreasing compared to the same period of the previous year (21.2% of sales).

At 30 June 2021, workforce numbered 11,402 (of which 101 from the newly acquired SBS Friction), compared to 11,039 at 31 December 2020 and 11,408 at 31 March 2021.

EBITDA amounted to €270.2 million (EBITDA margin: 19.9%), compared to €143.3 million (EBITDA margin: 15.1%) for H1 2020.

EBIT was €165.8 million (EBIT margin: 12.2%) compared to €38.8 million (EBIT margin: 4.1%) for H1 2020.

Net interest and interest income from investments amounted in the period to €2.4 million (€14.1 million expense in H1 2020); this item includes exchange gains for €3.8 million (exchange losses for €7.6 million in H1 2020), interest expense for € 5.3 million (€6.6 million for H1 2020) and interest income from investments amounting to €3.9 million (€0.06 million in H1 2020).

Pre-tax profit was €168.2 million compared to €24.7 million for H1 2020.

Based on the tax rates applicable under current tax regulations in force in each country, estimated taxes amounted to €41.4 million (€4.5 million in H1 2020), with a tax rate of 24.6% compared to 18.2% for the same period of the previous year.

The reporting period ended with a net profit of €126.9 million, accounting for 9.3% of sales.

Net financial debt at 30 June 2021 amounted to €496.9 million, up €58.1 million compared to 31 March 2021 and down €100.6 million compared to 30 June 2020. Without the impact of IFRS 16, net financial debt would have been €290.2 million, up €61.1 million compared to 31 March 2021 and down €117.0 million compared to 30 June 2020.

Brembo Inspiration Lab: the first centre of excellence in the Silicon Valley

On 19 July 2021, Brembo announced the opening of its first centre of excellence in the Silicon Valley, California (USA): an experimental lab focused on strengthening the Company's expertise in software development, data science and artificial intelligence, to accelerate the digitalization of the company. Brembo Inspiration Lab is set to become operational in the fourth quarter of 2021. It will also, and above all, welcome talented individuals from outside the sector of reference, thus supporting a combination of a virtuous mix of various skills for the benefit of the development of Brembo's future braking solutions.

With the opening of the new centre, Brembo expands its international presence and continues to grow in North America, where it has been present for over 30 years. It currently operates a production plant in Homer and the R&D centre in Plymouth, both in Michigan. The new centre of excellence will also be a point of reference for the technological and commercial development of Brembo's relationships with customers in the Silicon Valley.

Foreseeable Evolution

Order levels for the coming months remain solid; the Group is continuing to monitor the impacts of the shortage of electronic components on its customers' production chains. On the basis of the current scenario and its H1 results, for FY 2021 the Group expects an increase in revenues of between 20% and 25% compared to the previous year and an EBITDA margin in the region of 19.5%.

Pursuant to the applicable legislation in force, Brembo Group's Six Monthly Report at 30 June 2021, as approved by the Board of Directors today, will be made available to the public at the Company's registered office, and on the corporate website www.brembo.com, as well as in the authorised central storage mechanism at www.1info.it.

The manager in charge of the Company's financial reports Andrea Pazzi, declares, pursuant to paragraph 2 of Article 154-bis of Italy's Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Annexed hereto are the Statement of Income, the Statement of Financial Position and the Statement of Cash Flows.

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CONSOLIDATED STATEMENT OF INCOME

<i>(euro million)</i>	30.06.2021	30.06.2020	Change	%	Q2 '21	Q2 '20	Change	%
Revenue from contracts with customers	1,360.8	951.1	409.7	43.1%	685.7	375.2	310.5	82.8%
Other revenues and income	10.3	8.1	2.2	26.9%	6.5	3.9	2.6	68.2%
Costs for capitalised internal works	11.5	11.0	0.6	5.2%	4.8	4.9	(0.1)	-1.4%
Raw materials, consumables and goods	(608.8)	(431.4)	(177.4)	41.1%	(301.0)	(164.8)	(136.2)	82.6%
Income (expenses) from non-financial investments	7.6	1.9	5.8	305.6%	3.5	0.8	2.7	344.2%
Other operating costs	(257.0)	(195.4)	(61.6)	31.5%	(134.5)	(86.9)	(47.6)	54.8%
Personnel expenses	(254.3)	(202.1)	(52.2)	25.9%	(130.4)	(91.8)	(38.6)	42.1%
GROSS OPERATING INCOME	270.2	143.3	126.9	88.6%	134.6	41.3	93.3	226.1%
% of revenue from contracts with customer	19.9%	15.1%			19.6%	11.0%		
Depreciation, amortisation and impairment losses	(104.4)	(104.5)	0.1	-0.1%	(52.5)	(52.8)	0.3	-0.6%
NET OPERATING INCOME	165.8	38.8	127.0	327.4%	82.1	(11.5)	93.6	-813.8%
% of revenue from contracts with customer	12.2%	4.1%			12.0%	-3.1%		
Net interest income (expense) and interest income (expense) from investments	2.4	(14.1)	16.6	-117.3%	5.0	(6.3)	11.3	-180.4%
RESULT BEFORE TAXES	168.2	24.7	143.6	581.7%	87.2	(17.8)	104.9	-590.3%
% of revenue from contracts with customer	12.4%	2.6%			12.7%	-4.7%		
Taxes	(41.4)	(4.5)	(36.9)	818.7%	(21.9)	8.5	(30.3)	-358.8%
Result from discontinued operations	(0.1)	0.1	(0.2)	-253.2%	(0.1)	(0.1)	0.0	33.3%
RESULT BEFORE MINORITY INTERESTS	126.8	20.2	106.6	526.4%	65.2	(9.4)	74.6	-795.4%
% of revenue from contracts with customer	9.3%	2.1%			9.5%	-2.5%		
Minority interests	0.2	(0.3)	0.4	-159.1%	0.4	(0.5)	0.8	-184.3%
NET RESULT FOR THE PERIOD	126.9	20.0	107.0	536.0%	65.6	(9.8)	75.4	-767.4%
% of revenue from contracts with customer	9.3%	2.1%			9.6%	-2.6%		
BASIC/DILUTED EARNINGS PER SHARE (euro)	0.39	0.06			0.20	(0.03)		

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<i>(euro million)</i>	30.06.2021	31.12.2020	Change
ASSETS			
NON-CURRENT ASSETS			
Property, plant, equipment and other equipment	998.6	975.8	22.8
Right of use assets	206.9	207.5	(0.6)
Development costs	96.1	92.3	3.8
Goodwill and other indefinite useful life assets	105.1	79.9	25.2
Other intangible assets	52.6	47.4	5.2
Shareholding valued using the equity method	46.6	43.9	2.7
Other financial assets (including investments in other companies and derivatives)	246.4	217.3	29.1
Receivables and other non-current assets	20.8	18.2	2.5
Deferred tax assets	74.0	76.7	(2.7)
TOTAL NON-CURRENT ASSETS	1,847.1	1,759.0	88.1
CURRENT ASSETS			
Inventories	450.4	354.9	95.5
Trade receivables	492.6	385.4	107.1
Other receivables and current assets	123.7	119.3	4.4
Current financial assets and derivatives	1.3	1.9	(0.6)
Cash and cash equivalents	451.1	551.3	(100.2)
TOTAL CURRENT ASSETS	1,519.0	1,412.9	106.2
ASSETS FROM DISCONTINUED OPERATIONS	0.7	0.9	(0.1)
TOTAL ASSETS	3,366.9	3,172.7	194.1
EQUITY AND LIABILITIES			
GROUP EQUITY			
Share capital	34.7	34.7	0.0
Other reserves	77.0	37.4	39.6
Retained earnings/(losses)	1,331.2	1,241.4	89.9
Net result for the period	126.9	136.5	(9.6)
TOTAL GROUP EQUITY	1,569.9	1,450.1	119.9
TOTAL MINORITY INTERESTS	31.3	31.0	0.3
TOTAL EQUITY	1,601.2	1,481.0	120.2
NON-CURRENT LIABILITIES			
Non-current payables to banks	433.4	548.2	(114.8)
Long-term lease liabilities	185.5	187.4	(1.9)
Other non-current financial payables and derivatives	0.7	1.0	(0.2)
Other non-current liabilities	1.9	14.9	(13.0)
Non-current provisions	37.6	43.0	(5.3)
Provisions for employee benefits	22.7	26.6	(3.9)
Deferred tax liabilities	28.2	26.4	1.7
TOTAL NON-CURRENT LIABILITIES	710.0	847.5	(137.5)
CURRENT LIABILITIES			
Current payables to banks	305.8	176.0	129.8
Short-term lease liabilities	21.2	21.5	(0.2)
Other current financial payables and derivatives	2.6	3.8	(1.2)
Trade payables	542.6	474.9	67.7
Tax payables	8.4	7.4	1.0
Current provisions	0.2	1.9	(1.7)
Other current liabilities	174.7	158.6	16.1
TOTAL CURRENT LIABILITIES	1,055.6	844.1	211.5
LIABILITIES FROM DISCONTINUED OPERATIONS	0.1	0.1	(0.1)
TOTAL LIABILITIES	1,765.6	1,691.7	73.9
TOTAL EQUITY AND LIABILITIES	3,366.9	3,172.7	194.1

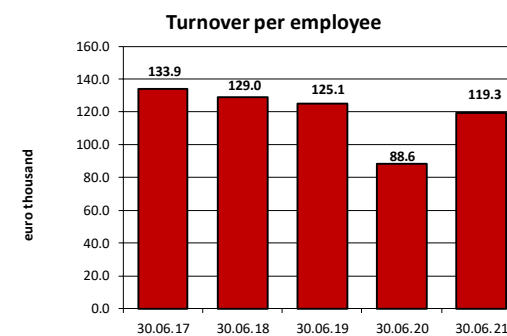
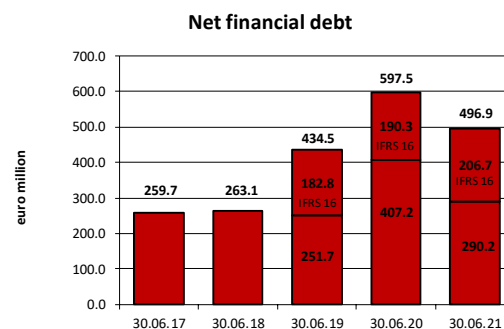
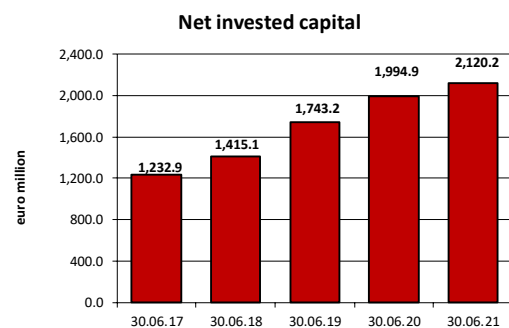
CONSOLIDATED STATEMENT OF CASH-FLOW

<i>(euro million)</i>	30.06.2021	30.06.2020
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	445.2	168.6
Result before taxes	168.2	24.7
Depreciation, amortisation/Impairment losses	104.4	104.5
Capital gains/losses	0.2	(0.6)
Income/expense from investments, net of dividends received	(2.7)	3.2
Financial portion of provisions for defined benefits and payables for personnel	0.2	0.2
Long-term provisions for employee benefits	1.3	1.2
Other provisions net of utilisations	3.5	26.7
Result from discontinued operations	(0.1)	0.1
Cash flows generated by operating activities	275.1	160.0
Current taxes paid	(34.2)	(22.9)
Uses of long-term provisions for employee benefits	(2.2)	(2.0)
<i>(Increase) reduction in current assets:</i>		
inventories	(101.4)	(52.1)
financial assets	0.0	0.1
trade receivables	(103.8)	43.7
receivables from others and other assets	(2.1)	(2.8)
<i>Increase (reduction) in current liabilities:</i>		
trade payables	66.0	(108.2)
payables to others and other liabilities	0.5	(3.6)
Translation differences on current assets	3.3	(3.2)
Net cash flows from/(for) operating activities	101.1	9.1
<i>Investments in:</i>		
property, plant and equipment	(85.2)	(59.7)
<i>of which right of use assets</i>	(7.7)	(4.5)
intangible assets	(17.3)	(14.2)
financial assets (shareholdings)	(0.1)	(177.6)
Price for disposal or reimbursement value of fixed assets	2.4	1.1
Amounts (paid)/received for the acquisition/disposal of subsidiaries, net of the associated cash and cash equivalents	(30.4)	0.0
Net cash flows from/(for) investing activities	(130.7)	(250.4)
Dividends paid in the period	(70.3)	0.0
Dividends paid to minority shareholders in the period	(0.6)	(0.6)
Change in fair value of derivatives	1.6	(1.2)
New lease agreements	7.0	3.7
Reimbursement of lease liabilities	(14.4)	(12.2)
Loans and financing granted by banks and other financial institutions in the period	0.0	425.0
Repayment of long-term loans and other financing	(50.1)	(62.6)
Net cash flows from/(for) financing activities	(126.8)	352.0
Total cash flows	(156.4)	110.8
Translation differences on cash and cash equivalents	2.0	(5.0)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	290.8	274.4

NET SALES BREAKDOWN BY GEOGRAPHICAL AREA AND BY APPLICATION

<i>(euro million)</i>	30.06.2021	%	30.06.2020	%	Change	%	Q2 '21	%	Q2 '20	%	Change	%
GEOGRAPHICAL AREA												
Italy	163.5	12.0%	107.9	11.3%	55.6	51.6%	85.8	12.5%	43.6	11.6%	42.2	96.7%
Germany	256.3	18.8%	182.1	19.2%	74.1	40.7%	135.2	19.7%	68.0	18.2%	67.2	98.9%
France	47.3	3.5%	40.4	4.2%	6.9	17.1%	22.8	3.3%	21.2	5.6%	1.6	7.6%
United Kingdom	95.8	7.0%	63.4	6.7%	32.4	51.1%	44.2	6.4%	14.9	4.0%	29.4	197.1%
Other European countries	167.2	12.3%	123.1	12.9%	44.0	35.8%	87.6	12.8%	49.2	13.1%	38.4	78.0%
India	46.6	3.4%	26.7	2.8%	19.9	74.4%	19.7	2.9%	6.2	1.7%	13.5	217.5%
China	203.4	14.9%	140.6	14.8%	62.8	44.6%	105.3	15.4%	90.9	24.2%	14.4	15.8%
Japan	15.7	1.2%	12.1	1.3%	3.6	29.9%	6.6	1.0%	4.5	1.2%	2.1	46.6%
Other Asian Countries	22.2	1.6%	13.8	1.5%	8.4	61.2%	10.4	1.5%	5.9	1.6%	4.5	76.8%
South America (Argentina and Brazil)	19.0	1.4%	12.7	1.3%	6.3	49.1%	9.7	1.4%	0.9	0.2%	8.7	947.8%
North America (USA, Mexico & Canada)	315.0	23.2%	220.2	23.2%	94.8	43.0%	153.4	22.4%	67.6	18.0%	85.8	126.9%
Other Countries	8.9	0.7%	8.0	0.8%	0.9	11.2%	5.1	0.7%	2.3	0.6%	2.8	121.9%
Total	1,360.8	100.0%	951.1	100.0%	409.7	43.1%	685.7	100.0%	375.2	100.0%	310.5	82.8%
APPLICATION												
Passenger Car	980.6	72.1%	709.3	74.7%	271.3	38.2%	498.0	72.6%	282.6	75.3%	215.3	76.2%
Motorbike	165.2	12.1%	90.3	9.5%	74.9	82.9%	79.7	11.6%	29.4	7.9%	50.2	170.6%
Commercial Vehicle	148.4	10.9%	102.2	10.7%	46.2	45.2%	75.7	11.1%	46.9	12.5%	28.8	61.3%
Racing	66.4	4.9%	48.9	5.1%	17.5	35.8%	32.3	4.7%	15.9	4.2%	16.4	103.4%
Miscellaneous	0.2	0.0%	0.4	0.0%	(0.2)	-54.3%	0.1	0.0%	0.3	0.1%	(0.2)	-57.1%
Total	1,360.8	100.0%	951.1	100.0%	409.7	43.1%	685.7	100.0%	375.2	100.0%	310.5	82.8%

MAIN RATIOS



	30.06.2017	30.06.2018	30.06.2019	30.06.2020	30.06.2021
Net operating income/Revenue from contract with customers	15.0%	13.9%	13.2%	4.1%	12.2%
Result before taxes/Revenue from contract with customers	14.8%	13.5%	12.7%	2.6%	12.4%
Net investments/Revenue from contract with customers	12.8%	9.0%	7.7%	7.7%	7.3%
Net Financial indebtedness/Equity	27.5%	23.4%	33.7%	43.5%	31.0%
Adjusted net interest expense(*)/Revenue from contract with customers	0.3%	0.3%	0.6%	0.7%	0.4%
Adjusted net interest expense(*)/Net operating income	2.3%	2.4%	4.4%	17.0%	3.2%
ROI	27.9%	24.2%	19.1%	9.2%	14.5%
ROE	26.9%	24.1%	17.9%	9.4%	15.3%

Note:

ROI: Net operating income rolling 12 months/Net invested capital.

ROE: Result before minority interests rolling 12 months (net of Result from discontinued operations)/Equity.

(*) This item does not include exchange gains and losses.