

### **PRESS RELEASE**

Stezzano, 13 May 2010

For immediate release

Brembo's Board of Directors approved the results for the first quarter of 2010: all economic indicators improved sharply.

**Compared to first quarter 2009:** 

- Revenues: € 244 million (+24.4%);
- EBITDA : € 31 million (+79.4%);
- EBIT: € 13.8 million (up 13.5 million compared to 31 March 2009)
- Net result: € 6.7 million (up € 14 million compared to 31 March 2009)

Net financial position rebalanced: over 70% of debt is medium/long term.

(Euro Million)	Q1 2010	Q1 2009	Δ% 10/09
Revenues	244.0	196.2	+24.4%
EBITDA	31.0	17.3	+79.4%
EBIT	13.8	0.3	+4.069.1%
Pretax profit	9.7	(5.9)	-262.8%
Net profit	6.7	(7.3)	-191.8%
	31.3.2010	31.12.2009	
Net financial indebtedness	269.8	255.0	+5.8%

The first quarter in summary:

### Group activities in the first quarter of 2010

Also thanks to newly acquired businesses, Brembo Group's revenues for the first quarter grew 24.4% to €244 million. In the first quarter of the year, the newly acquired foundry of Nanjing (Brembo Nanjing Foundry Co. Ltd.) was consolidated for the first time; on a like-for-like basis the revenue increase would have amounted to 22.4%.

Growth was influenced positively by the sectors of car applications (+36.9%) and commercial vehicles (51.6%), also due to the comparison with a particularly difficult first quarter 2009. The motorbike sector decreased 2.5%, whereas the passive safety and racing sectors continue to be affected by the difficult economic context and fell 30.7% and 15.9%, respectively.

At geographical level, in Europe the United Kingdom (+44,1%) and Germany (+28.1%) performed well, also in this case favoured by a comparison with the sharp decreases reported in the first quarter of 2009. France and Italy showed more limited growth of 7% and 0.8%, respectively.

Results in emerging countries were satisfactory: China +110.6% also due to the change in the consolidation area, India +31.8% and Brazil +49.9%.

Also the countries of the Nafta area performed well, growing 39.9%.

During the first quarter, the cost of sales and other net operating costs amounted to  $\notin$ 159.4 million, with a ratio of 65.3% to sales, as against 66.9% for the same period in the previous year. The improvement was linked to the recovery of sales on the one hand and the maintenance of a strict cost control on the other.

Development costs capitalised as intangible assets amounted to  $\notin$ 2.9 million, substantially unvaried compared to the first quarter of 2009.

Personnel expenses amounted to  $\notin$  53.7 million, or 22% of revenues, down compared to the same period of the previous year (24.3%).

At 31 March 2010, Brembo employed 5,749 staff (5,417 staff at 31 December 2009 and 5,597 at 31 March 2009). The increase compared to 2009 is linked to the acquisition of the foundry in China.

EBITDA for the quarter totalled  $\in$ 31 million (12.7% of revenues), compared to  $\in$ 17.3 million (8.8%) for the first quarter of 2009.

EBIT was €13.8 million, or 5.6% of revenues, compared to €0.3 million for the first quarter of 2009 (0.2%), after depreciation and amortisation of €17.2 million (€16.9 million for Q1 2009).

Net interest expenses amounted to  $\notin 3.6$  million ( $\notin 6.3$  million in Q1 2009) and consist of exchange rate losses of  $\notin 1.7$  million ( $\notin 2.1$  million in Q1 2009) and net interest expenses of  $\notin 1.9$  million ( $\notin 4.2$  million in Q1 2009). The sharp fall in net interest expenses (-52.6%) is due to the lower level of average debt and to the reduction in the rates applied.

Income before taxes was  $\notin$ 9.7 million, as against a loss of  $\notin$ 5.9 million for the first quarter of 2009.

Based on tax rates applicable for the year under current tax regulations, estimated taxes amounted to  $\in$  3.2 million ( $\notin$  1,7 million in Q1 2009). The tax rate for the quarter was 33%.

The period ended with a net income of  $\notin 6.7$  million, compared to a net loss of  $\notin 7.3$  million for Q1 2009.

Net debt at 31 March amounted to  $\notin$ 269.8 million, compared to  $\notin$ 255 million at 31 December 2009 and  $\notin$ 345.6 million at 31 March 2009. The slightly worsened net financial position compared to the end of 2009 was mainly linked to the acquisition of the Chinese foundry (about  $\notin$ 8 million) and the seasonal nature of the business.

## **Rebalanced net financial position**

Leading credit institutions recently approved medium/long-term loans, which enable Brembo to bring the long-term portion of debt to over 70% of total debt.

## Significant events after 31 March 2010

On 27 April the General Shareholders' Meeting of Brembo voted, among other, on:

- The approval of the Annual Report of Brembo SpA for the year ended 31 December 2009 (and looked over the Group Consolidated Annual Report, that reported revenues of € 825.9 million and a net profit of € 10.5 million)
- the distribution of a gross dividend of €0.225 per outstanding share, excluding Company's own shares.

# Outlook

During this first quarter of the year, the global scenario was less critical than in the first quarter of 2009, although there continues to be a great degree of uncertainty surrounding the evolution of the economic situation.

Within this scenario, Brembo expects a better performance, in terms of sales and margins, than in the previous year, also thanks to the positive signs from the BRIC markets, and will continue to take strict measures aimed at limiting working capital and containing costs.

The manager in charge of the Company's financial reports, Matteo Tiraboschi, declares, pursuant to paragraph 2 of Article 154-bis of Italy's Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Annexed hereto are the unaudited Income Statement and Balance Sheet.

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#### CONSOLIDATED INCOME STATEMENT - IFRS

(euro million)	A 31.03.2010	B 31.03.2009	(A-B) Change	%
Sales of good and services	244.0	196.2	47.9	24.4%
Other revenues and income	2.2	3.4	(1.2)	-35.6%
Costs for capitalised internal works	3.0	2.9	0.1	1.7%
Cost of raw materials, consumables, goods and change in inventories	(118.6)	(95.3)	(23.4)	24.5%
Other operating costs for production	(45.9)	(42.4)	(3.5)	8.3%
Personnel expenses	(53.7)	(47.6)	(6.1)	12.7%
GROSS OPERATING INCOME	31.0	17.3	13.7	79.4%
% of sales	12.7%	8.8%		
Depreciation, amortization and other write-downs	(17.2)	(16.9)	(0.3)	1.7%
NET OPERATING INCOME	13.8	0.3	13.4	4069.1%
% of sales	5.6%	0.2%		
Net financial income (charges)	(3.6)	(6.3)	2.6	-42.1%
Net financial income (charges) from investments	(0.5)	(0.0)	(0.5)	47200.0%
INCOME (LOSS) BEFORE TAXES	9.7	(5.9)	15.6	-262.8%
% of sales	4.0%	-3.0%		
Taxes	(3.2)	(1.7)	(1.5)	86.1%
INCOME (LOSS) BEFORE MINORITY INTERESTS	6.5	(7.6)	14.1	-184.6%
% of sales	2.7%	-3.9%		
Minority interests	0.2	0.4	(0.2)	-49.1%
NET INCOME (LOSS) FOR THE PERIOD	6.7	(7.3)	13.9	-191.8%
% of sales	2.7%	-3.7%		
Basic earning per Share/diluted earnings per share (in euro)	0.10	(0.11)		

Some data at 31 March 2009 were revised following the purchase price allocation process related to business combinations.

#### **CONSOLIDATED BALANCE SHEET - IFRS**

	Α	в	с	A-B	A-C
(euro million)	31.03.2010	31.12.2009	31.03.2009	CHANGE	CHANGE
ASSETS	01.00.10110	01.11.1000	0110012000	0.0000	0.000
NON-CURRENT ASSETS					
Property, plant, equipment and other equipment	319.2	311.8	344.9	7.4	(25.7)
Development costs	40.8	39.8	42.2	1.0	(1.4)
Goodwill and other undefined useful life assets	42.7	40.9	45.1	1.8	(2.3)
Other intangible assets	22.3	22.6	23.4	(0.3)	(1.1)
Investments accounted for using the equity method	24.0	24.5	0.8	(0.5)	23.2
Other financial assets (investments in other companies and derivatives)	0.1	0.2	0.3	(0.0)	(0.2)
Other non-current assets	1.0	1.0	0.3	0.0	0.8
Deferred tax assets	19.0	17.7	14.0	1.3	5.0
TOTAL NON-CURRENT ASSETS	469.2	458.4	471.0	10.8	(1.8)
				2.4%	(0.4%)
CURRENT ASSETS					
Inventories	158.9	142.9	185.6	16.1	(26.7)
Trade receivables and receivables from other Group companies	182.1	161.7	172.2	20.5	9.9
Other receivables and current assets	33.0	26.7	46.0	6.3	(13.0)
Financial current assets and derivatives	0.1	0.1	0.1	0.1	0.0
Cash and cash equivalents	62.0	64.7	46.5	(2.6)	15.5
TOTAL CURRENT ASSETS	436.3	396.0	450.5	40.3	(14.2)
				10.2%	(3.1%)
TOTAL ASSETS	905.5	854.4	921.5	51.1	(16.0)
EQUITY AND LIABILITIES					
GROUP EQUITY					
Share capital	34.7	34.7	34.7	0.0	0.0
Other reserves	121.1	106.8	88.7	14.2	32.4
Retained earnings	142.6	131.9	147.6	10.6	(5.0)
Profit / (loss) for the period	6.7	10.5	(7.3)	(3.9)	13.9
TOTAL GROUP EQUITY	305.0	284.0	263.7	21.0	41.3
				7.4%	15.7%
MINORITY INTERESTS	7.4	7.5	11.9	(0.0)	(4.5)
				(0.4%)	(37.8%)
TOTAL EQUITY	312.4	291.5	275.7	21.0	36.8
NON-CURRENT LIABILITIES				<i>i</i> –	
Non-current payables to banks	88.5	96.0	121.8	(7.4)	(33.2)
Other non-current financial payables	25.4	26.6	85.4	(1.2)	(60.1)
Other non-current payables	1.0	0.5	1.2	0.5	(0.2)
Provisions for contingencies and charges	6.9	6.1	3.9	0.8	3.0
Long term provisions for employee benefits	21.7	21.9	22.7	(0.2)	(1.1)
Deferred tax liabilities	10.5	11.0	14.9	(0.5)	(4.4)
TOTAL NON-CURRENT LIABILITIES	154.0	162.1	249.9	(8.1)	(95.9)
				(5.0%)	(38.4%)
CURRENT LIABILITIES	157.0		176.6	21.7	(10.0)
Current payables to banks	157.8 60.2	136.1 61.0	176.6 8.4	21.7 (0.8)	(18.8) 51.8
Other current financial payables	60.2 169.9	61.0 159.4	8.4 148.4	(0.8)	51.8 21.5
Trade payables and payables to other Group companies	2.4			10.5	
Tax payables	2.4 48.9	1.3 43.2	5.5	5.7	(3.2) (8.1)
Other current payables TOTAL CURRENT LIABILITIES	48.9	43.2	<u>57.0</u> 395.9	38.2	43.1
IVIAL CORRENT LIADILITIES	439.1	400.9	395.9	38.2 9.5%	43.1 10.9%
TOTAL EQUITY AND LIABILITIES	905.5	854.4	921.5	<u>9.5%</u> 51.1	(16.0)
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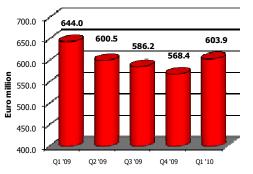
	A		В			
GEOGRAPHICAL AREA	31.03.2010	%	31.03.2009	%	A-B	%
(euro million)						
Italy	46.9	19.2%	46.5	23.7%	0.4	0.8%
Germany	49.7	20.3%	38.8	19.8%	10.9	28.1%
France	10.0	4.1%	9.3	4.7%	0.7	7.0%
United Kingdom	15.7	6.4%	10.9	5.5%	4.8	44.1%
Other EU countries	36.6	15.0%	29.0	14.8%	7.6	26.2%
India	5.6	2.3%	4.3	2.2%	1.4	31.8%
China	11.0	4.5%	5.2	2.7%	5.8	110.6%
Japan	2.6	1.1%	5.6	2.8%	(3.0)	-53.2%
Other Asia Countries	1.6	0.7%	1.5	0.8%	0.1	6.0%
Brazil	14.4	5.9%	9.6	4.9%	4.8	49.9%
NAFTA Countries	49.0	20.1%	35.0	17.8%	14.0	39.9%
Other Countries	1.1	0.4%	0.6	0.3%	0.5	89.8%
Total	244.0	100.0%	196.2	100.0%	47.9	24.4%
A PPLICA TION	A 31.03.2010	%	B 31.03.2009	%	A-B	
	31.03.2010	%0	31.03.2009	%0	А-В	%
(euro million)						
Auto	149.9	61.4%	109.5	55.8%	40.4	36.9%
Motorbike	30.2	12.4%	31.0	15.8%	(0.8)	-2.5%
Commercial Vehicles	40.2	16.5%	26.5	13.5%	13.7	51.6%
Racing	17.8	7.3%	21.1	10.8%	(3.3)	-15.9%
Passive Safety	4.8	2.0%	7.0	3.6%	(2.1)	-30.7%
Miscellaneous	1.1	0.5%	1.0	0.5%	0.1	6.4%
Total	244.0	100.0%	196.2	100.0%	47.9	24.4%

#### NET SALES BREAKDOWN BY GEOGRAPHICAL AREA AND APPLICATION

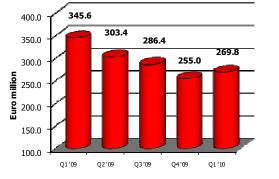
2009 data revised for comparison purpose.

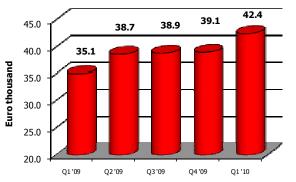
Net financial indebtedness

Turnover per employee



Net invested capital





MAIN RATIOS	Q1 '09	Q2 '09	Q3 '09	Q4 '09	Q1 '10
Net operating income/Sales	0.2%	4.7%	3.3%	2.6%	5.6%
Result before taxes/Sales	-3.0%	4.3%	1.3%	2.4%	4.0%
Capital Expenditure/Sales	8.6%	5.6%	4.0%	5.0%	6.9%
Net Financial indebtedness/Shareholders' equity	125.4%	110.4%	103.1%	87.5%	86.3%
Financial charges/Sales	3.2%	0.3%	1.6%	0.1%	1.5%
Financial charges/Net Operating Income	1897.6%	6.2%	48.8%	5.3%	26.4%
ROI	0.2%	6.5%	4.7%	3.9%	9.2%
ROE	-11.3%	9.2%	5.6%	9.5%	8.4%

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